



# **LIGHTING SERVICES**



**COMMERCIAL & INDUSTRIAL  
DESIGN & COORDINATION**



# LIGHTING SERVICES

## It's all in the planning

Werner Electric's lighting specialist will visit your site during the planning stages of your lighting project to learn more about your needs. Recommendations will be made based on the results of this visit. If you are updating an old lighting system, our specialist will take light output readings to ensure your new light levels are appropriate for your location. For new projects, correct light levels are an inherent part of the design. AutoCAD drawings of the building or outdoor area can be used as the basis for the new lighting project. The new lighting drawings can simply be added to the building's set of blueprints.

Werner Electric's lighting department will create a lighting layout that implements cost-effective lighting techniques and energy efficient products. These products will save you money that would otherwise be spent on energy consumption. We will then create a project quotation based on this layout which you can compare with your budget.

Our staff is in constant communication with you throughout the lighting project to make sure you are satisfied with the final solution. It is part of our commitment to quality service!

## AutoCAD Capabilities: Streamlining the Process

Werner's Lighting Department can seamlessly and cost-effectively combine new lighting layouts with existing structural drawings using AutoCAD. We can import electronic files of your building's layout into AutoCAD and use these plans as the template to create your new lighting layout. As a result you don't have to keep track of several different sets of plans and you don't have to waste time and money making extra copies. Similarly, we can place your lighting layout over the top of your new construction drawings without extra effort or expense on your part.



## Werner Electric's Lighting Design Services:

- Specialists knowledgeable in the State Lighting Codes
- Expertise in the application of occupancy sensors
- Skilled in the application of exit and emergency fixtures
- Capable of performing complete energy audits
- Dedicated project coordination team
- Quotation group to provide quotes on design/builds and public bid jobs





## PROJECT COORDINATION

Werner Electric Supply offers complete coordination of your lighting projects. A coordinator is assigned to your lighting project to handle the details, including:

- Confirming P.O., Bill of Materials, and Terms and Conditions
- Entering the orders with the manufacturers
- Tracking and expediting the orders
- Sending you at least weekly status/expedite reports of the products you have on order
- Preparation of shop drawings and submittals
- Preparation of O & M's if necessary
- Price and implement all change orders and reconcile billings
- Coordinating replacements for damaged and defective fixtures and lamps

We have an entire team of project coordinators. If your assigned coordinator is unavailable one of the others can step in and assist. Project documentation is accessible to our entire team, so they are *all* able to provide the information you need. We carefully track the progress of your project, and we work diligently to keep you informed of any problems or delays. When your work force is on hand, but your materials are not, you may be wasting money. So, we work to make sure you don't find yourself in that situation.

### Internal Staging of Lighting Projects

To make your lighting project easier to manage, we can now store project materials in our warehouses for release to job sites on an as-needed basis.

Werner Electric takes care of:

- Replacement of damaged fixtures before they are needed on the job site
- Freight claims on damaged product
- Expediting to ensure that the product is available when needed
- Packing and grouping to meet your needs as you release product
- Delivery to your job site when you actually need the product
- Professionally receiving materials so that your electricians don't need to become material handlers.

Project staging is a value-added service for our customers, not a profit generator. So our staging costs are minimal - based on the number of shipments, size of the order and complexity of the job.

### Russ Harris Project Team Manager



Russ has been with Werner Electric for over 9 years, 6 of them in the Project Team. He has been in Electrical distribution for over 16 years in operations, sales, and management

roles. He has a staff of 7 Project Coordinators and 3 Project Assistants.

The post sales group manages over \$34M dollars worth of projects annually, of which \$22M are lighting products. Our staff also includes 4 Lighting Quotation Specialists and 4 Lighting Design Specialists.

Russ partners with the Werner Electric Supply Company AutoCAD and design build department for providing turnkey project services. This group does layouts of lighting designs using AutoCAD and lighting design software. They also put together proposals showing energy saving calculations and return on investment. In addition they get involved with value engineering lighting projects.

Once a lighting project has been purchased, Russ assigns projects to the project coordination group at Werner Electric. This group enters orders with the factories, expedites and tracks the orders to make sure they arrive in a timely fashion, takes care of any damaged fixtures, replaces defective material if there happens to be any, and makes sure the billing is done correctly.

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# LIGHTING PRODUCTS

THE PRODUCTS, THE EXPERTISE, AND THE RESOURCES  
TO HANDLE NEARLY ANY LIGHTING PROJECT.

## Ballast

Advance Transformer

## Commercial Fixtures

Cooper Lighting  
Day-Brite  
Hubbell  
Juno  
RAB

## Dimmers, Photo Control, Occupancy Sensors

Hubbell Wiring Devices  
Intermatic  
Leviton  
Lutron  
Sensor Switch  
WattStopper

## Dock Lights

Fostoria

## Emergency

Dual Lite  
Surelites

## Explosion Proof

Crouse-Hinds  
EGS Appleton  
General Electric  
Hubbell  
Killark

## Industrial Fixtures

Cooper  
Day-Brite  
General Electric  
Hologhane  
Hubbell  
Juno  
RAB

## Lamps

Philips  
Shat-r-shield  
Venture

## Mini Lamps

EIKO

## Sign Lamps

Interlectric

## Louvers, Lenses

ALP Lighting  
Louvers International

## Control Systems

Douglas Lighting Controls  
Cooper - Greengate  
Hubbell Wiring  
Intelligent Lighting Controls  
Leviton  
Lutron  
Nexlight  
WattStopper

Werner Electric partners  
with Philips Lighting

Providing the most  
comprehensive  
lighting solutions in  
the industry!



**PHILIPS**  
sense and simplicity

## Werner Electric Branches

### Fond Du Lac

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Fond du Lac, WI 54937  
Phone: 920-924-4500

### Green Bay

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Green Bay, WI 54304  
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### Iron Mountain

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Kingsford, MI 49802  
Phone: 906-779-5040

### Janesville

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Janesville, WI 53545  
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### Madison

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Madison, WI 53716  
Phone: 608-221-0090

### Neenah

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Neenah, WI 54956  
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Stevens Point, WI 54481  
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